

Message Text

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PAGE 01 STATE 085269
ORIGIN NEA-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY NEA:PWLАНDE:DE
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O 152036Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY ISLAMABAD IMMEDIATE
AMCONSUL KARACHI IMMEDIATE

UNCLAS STATE 085269

E.O. 11652: N/A

TAGS: OGEN

SUBJECT: MESSAGE FOR DR. SADIQ

PLEASE PASS ON TO DR. SHEHZAD SADIQ THE FOLLOWING MESSAGE.
QUOTE DR. SHEHZAD SADIQ, CHAIRMAN, PETROLEUM COMMISSION OF
PAKISTAN, ISLAMABAD, PAKISTAN, DEAR DR. SADIQ: WE WISH TO
EXPRESS OUR APPRECIATION TO YOU FOR TAKING THE TIME TO
DISCUSS OUR PROPOSED JOINT VENTURE WITH OGDC WITH GULF
PERSONNEL IN HOUSTON AND JOINTLY WITH THE IBRD (WORLD BANK)
IN WASHINGTON ON APRIL 4/5 AND APRIL 7, RESPECTIVELY. AS
A RESULT OF THESE DISCUSSIONS, AS WELL AS OUR PRIOR MEETINGS
WITH YOU IN PAKISTAN IN NOVEMBER AND DECEMBER, 1976, I HAVE
THE PLEASURE TO CONFIRM THAT GULF OIL CORPORATION IS PRE-
PARED TO ENTER INTO A JOINT VENTURE AGREEMENT WITH OGDC,
SUBJECT TO NEGOTIATING MUTUALLY SATISFACTORY TERMS AND CON-
DITIONS. IN ACCORDANCE WITH OUR RECENT DISCUSSIONS, IT IS
CONTEMPLATED THAT THE GOVERNMENT OF PAKISTAN WILL REQUEST
THE WORLD BANK'S FINANCIAL ASSISTANCE IN THE OVERALL PRO-
JECT.

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IN CONJUNCTION WITH THE PROPOSED EXPLORATION AND DEVELOP-
MENT VENTURE WHICH WE HAVE PREVIOUSLY DISCUSSED, WE WOULD
ALSO PROPOSE TO NEGOTIATE A PROJECT MANAGEMENT AND TECHNI-
CAL ASSISTANCE CONTRACT TO ASSIST YOU IN DEVELOPING

EXISTING FIELDS ON A MUTUALLY AGREEABLE FORMULA BASIS. IN
ADDITION, WE ARE PREPARED TO HAVE YOUR GROUP OF EXPERTS

VISIT GULF'S HOUSTON TECHNICAL SERVICE CENTER AND TO DISCUSS THE TECHNICAL TRAINING ASSISTANCE YOU HAVE REQUESTED.

WE ARE PREPARED TO SEND A TEAM OF NEGOTIATORS TO PAKISTAN OR TO MEET WITH YOU ELSEWHERE ON REQUEST. PLEASE INDICATE A SUITABLE TIME AND PLACE. WE AT GULF LOOK FORWARD TO A MUTUALLY REWARDING AND EXCITING JOINT VENTURE WITH OGDC, AND WITH PAKISTAN AND THE WORLD BANK.

BEST PERSONAL REGARDS. SINCE RELY. HERBERT E. HANSEN.
UNQUOTE.
VANCE

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NNN

Message Attributes

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Subject: MESSAGE FOR DR. SADIQ PLEASE PASS ON TO DR. SHEHZAD SADIQ THE FOLLOWING MESSAGE. QUOTE DR. SHEHZAD SADIQ, CHAIRMAN,PETROLEUM COMM
TAGS: OGEN
To: ISLAMABAD KARACHI
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